

Trails For All (TfA) Board Meeting Minutes
August 9, 2022, 5:30 pm
Revised and Board Approved: September 14, 2022

a) Board Members Present

Janet Smith (JS) Chuck Ziehr (CZ) Herb Kober (HK) Karen Foley (KF)
Andrew Todd (AT) Sally Strom (SS)

b) Board Members Absent

Paul Parsons (PP)

c) Others Present

John Anderson

Note: Janet Smith (Vice President) presided at the meeting in the absence of Paul Parsons (President).

Consent Agenda:

1. Approval of July 2022 Minutes (Chuck)
2. Approval of August 2022 Treasurer's Report (Herb)

KF moved and HK seconded that the consent agenda be approved; it passed unanimously.

Reports, Discussion, Decisions:

1. Leadership Change – The discussion of PP's request for a sabbatical of six months (October 1-March 31) from his duties as TfA President showed full support for Paul's request. The consensus was that JS (as Vice President) would prepare meeting agendas and chair the meetings and provide any follow-up as needed. Other board members would pitch-in on specific tasks. PP's absences would not be an issue.
2. Trail Maintenance – CZ requested more volunteers (and 4WD vehicles) for the August 20th workday on N. Taylor Creek Trail. Saturday, September 24 was set as the tentative workday on Rudolph Mountain Trail; it will be the last trail maintenance day for the year.
3. S.E.E.K. – SS and HK reported that Taurin and Tom Dimler conducted S.E.E.K. For 12-14 children (ranging from 4th to 9th grades. Jeff Outhier gave a presentation to the group at the Gibson Creek Trailhead. The event concluded with a hike along a portion of the Rainbow Trail from the Gibson Creek Trailhead to the N. Taylor Creek Road and back. SS, HK, Herb's wife (Angie), and some parents assisted. HK suggested that we start planning for next year with Tom & Taurin in the winter during their slower season, offering our support and ideas.
4. TfA as a non-profit endorsing a for-profit entity – HK said our current working relationship with All the Range is ok, but we need a formal, written agreement. We need to seek legal counsel to draw up an appropriate agreement. JS knows Greg Powell, a Salida attorney, and will contact him. KF will check with Colorado Open



Lands about their arrangement with Pawnee Buttes Seeds. HK will assist. Further information should be available for discussion at the September meeting.

5. GOCO Grant Application – KF reported that the Youth Corps recommended that we partner with a town; she has had difficulty making contact with the town of Westcliffe. With the August deadline looming it was decided to table this until next year.
6. KLZR – HK reported that TfA has renewed its sponsorship for another year.
7. Google Docs – KF has nothing to report at this time, but she should have something for the September meeting.
8. Thanksgiving and Celebration of Volunteers – It was agreed that we should host an event to thank TfA volunteers for their service. TfA donors should be included. Late October was recommended as the date for this event. JS will check with All Aboard Westcliffe about the availability of their building. SS volunteered to help with the logistics for the event.
9. Valley Strong Dinner – It is September 14. JS, KF, and Kate Vickery will check about reserving tables and organizing the potluck meal.

Next Meeting: Tuesday, September 12, 2022 at 5:30 pm MT in-person at COL conference room and via Zoom.

Adjournment: JS adjourned the meeting at 6:48 pm.

Minutes prepared by:  Chuck Ziehr, Secretary, Trails for All Board of Directors



Treasurer's Report, July 2022

Dear Board,

July expenses included our annual PO Box fee to the USPS and the purchase of paper for the printing of 1-pager our annual Flipcause payment (reimbursed to HK), 1-pager printing costs, the 650mm Silky replacement blade and our domain name registration (renewed for 4 years). Income included a check from Charities Aid Foundation of America, two hiking guide sales (one on Flipcause and one by a friend), and a credit from Zoro relating to the 1-pager paper purchase.

Account Summary

Date	Description	Amount
07/01/2022	Beginning Balance	\$24,430.72
	4 Credit(s) This Period	\$116.79
	4 Debit(s) This Period	\$2,051.54
07/29/2022	Ending Balance	\$22,495.97

Treasurer Action Items in July

The Silky 650mm replacement blade was ordered, received and put in Mark's shed.

I have researched, to a limited degree, the legalities of marketing our products through a private, for profit, organization. While I did not find any information describing exactly what we currently do, the trend is towards mutually beneficial partnership arrangements between non-profit and for profit companies, and it is done in a variety of ways. The bottom line, in my opinion, is that we need to get some legal advice. I have a feeling the guidance we do receive will push us towards formalizing the agreements we have with any for profit companies.

I also had on my list to coordinate a meeting regarding moving forward with Flipcause. I let that fall through the cracks – my apologies.

Attached for your review are the following documents;

- TFA 2022 Budget Summary
- TFA July 2022 Balance Sheet
- TFA July 2022 P/L Statement
- TFA July 2022 Bank Statement

Please let me know if you have any questions or comments.

Regards,

Herb Kober

Treasurer, Trails For All

2022 Budget Status

The dollar amounts shown for 2022 actual are accurate relative to our books.

Trails For All

Budget - 2022 (updated 8/05/22)

	12/31/2020	12/31/2021		
Account Description	2020 Actual	2021 Actual	2022 Budget	2022 Actual
Direct Public Support - Individual Contributions	973.00	465.00	500.00	500.00
Direct Public Support - Corporate Contributions	1,070.23	462.14	500.00	292.97
Direct Public Support - Sprint Campaign	4,905.16	5,032.24	5,215.86	5,215.86
Direct Public Support - Event Generated			-	
Product Sales	804.22	7,157.26	8,500.00	125.00
Grants	7,500.00	7,500.00	7,500.00	7,500.00
Total Income	15,252.61	20,616.64	22,215.86	13,633.83
Bank Service Charge	(65.37)	(24.00)	-	
Insurance	(1,512.00)	(1,573.00)	(1,600.00)	
Event/Outreach	(79.00)		(300.00)	
Grant Support/Matching			(500.00)	
Equipment			(500.00)	
Operating Supplies	(40.70)		(100.00)	
Training/Tuition/Event Registration		(135.00)	(300.00)	
Travel Expenses			-	
SEEK Support	(7,500.00)		(7,500.00)	
Trail development expense			(2,000.00)	
Web Hosting Fee	(156.00)	(156.00)	-	
Web Registration		(23.98)	(25.00)	
Web Development/Maintenance		(1,200.00)	(1,200.00)	
Mailchimp/Flipcause			(180.00)	
State Fees	(20.00)	(20.00)	(20.00)	(20.00)
PO Box Rental/Postage		(98.51)	(74.00)	(76.72)
Printing/Shirts/Collateral	(1,461.65)	(3,923.07)	(5,200.00)	(2,288.81)
Advertising		(400.00)	(400.00)	
Total Expenses	(10,834.72)	(7,553.56)	(19,899.00)	(2,385.53)
Net Cash	4,417.89	13,063.08	2,316.86	11,248.30
		Actual net YTD 2021	Projected net EOY 2022	Actual net YTD 2022

Unpaid Invoices

Number of Days Overdue

	Not Yet Overdue	30 or Less	31 to 60	61 to 90	91 or More	Total Unpaid
All the Range	\$2,000.00 2 invoices	\$160.00 1 invoice				\$2,160.00 160.00 overdue
Total Unpaid	\$2,000.00 2 invoices	\$160.00 1 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$2,160.00 160.00 overdue



Trails for All Balance Sheet

Trails For All

As of Jul 31, 2022



ACCOUNTS	Jul 31, 2022
Assets	
Total Cash and Bank	\$22,495.97
Total Other Current Assets	\$0.00
Total Long-term Assets	\$0.00
Total Assets	\$22,495.97
Liabilities	
Total Current Liabilities	\$0.00
Total Long-term Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Total Other Equity	\$0.00
Total Retained Earnings	\$22,495.97
Total Equity	\$22,495.97



Trails for All
Profit and Loss
Trails For All



Date Range: Jul 01, 2022 to Jul 31, 2022





ACCOUNTS	Jul 01, 2022 to Jul 31, 2022
Income	
Direct Public Support – Corporate Contributions	\$12.60
Sales	\$50.00
Total Income	\$62.60
Total Cost of Goods Sold	
	\$0.00
Gross Profit	
As a percentage of Total Income	100.00%
Operating Expenses	
Contract Services	\$1,303.92
Printing and Reproduction	\$477.11
Tools and Equipment	\$216.32
Total Operating Expenses	\$1,997.35
Net Profit	
As a percentage of Total Income	-3,090.65%

PO Box 2850
 Edmond, OK 73083

RETURN SERVICE REQUESTED

 TRAILS FOR ALL
 PO BOX 1063
 WESTCLIFFE CO 81252-1063

Managing Your Accounts

	Address	8 Bassick Place Westcliffe, CO 81252
	Branch Number	719-783-2030
	Customer Service	405-341-8222 or 1-866-262-2657
	Online	kirkpatrickbank.com
	Telephone Banking	405-341-3330 or 1-866-652-2657

Summary of Accounts

Account Type	Account Number	Ending Balance
SIMPLY FREE BUSINESS CHECKING	XXXXXXXX2900	\$22,495.97

SIMPLY FREE BUSINESS CHECKING-XXXXXXXX2900
Account Summary

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*PLEASE EXAMINE STATEMENT AT ONCE. IF NO ERROR IS REPORTED WITHIN 30 DAYS, THE ACCOUNT WILL BE CONSIDERED CORRECT.
 *IN CASE OF ERRORS OR QUESTIONS CONCERNING ELECTRONIC TRANSACTIONS, PLEASE TELEPHONE OR WRITE US AT THE ABOVE ADDRESS.

Electronic Credits

Date	Description	Amount
07/06/2022	XX9278 RETURN ZORO TOOLS INC 855-2899676 IL 94453859 218140	\$54.19
07/18/2022	PAYMENTS FLIPCAUSE INC NTE* FLIPCAUSE TRANSFER\	\$25.00

Other Credits

Date	Description	Amount
07/11/2022	MOBILE DEPOSIT	\$12.60
07/21/2022	MOBILE DEPOSIT	\$25.00

Electronic Debits

Date	Description	Amount
07/01/2022	XX9278 PURCHASE SCHUSTER'S PRINT 7195439367 CO 52386834 506783	\$531.30
07/19/2022	XX9278 PURCHASE* AMAZON.COM* MO3EN SEATTLE WA 00000101 3T9PZ4Q2TN9G	\$216.32
07/21/2022	XX9278 PURCHASE NAME-CHEAP.COM* PHOENIX AZ 10468497 282890	\$103.92

Checks Cleared

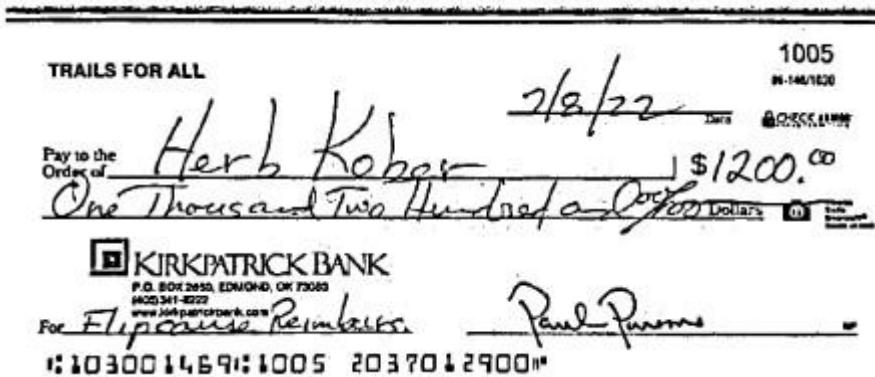
Check Nbr	Date	Amount
1005	07/12/2022	\$1,200.00

* Indicates skipped check number

Bank Activity Receipts – July 2022

Jul 21, 2022	MOBILE DEPOSIT	25.00
Jul 18, 2022	PAYMENTS FLIPCAUSE INC NTE*FLIPCAUSE TRANSFER\	25.00
Jul 11, 2022	MOBILE DEPOSIT	12.60
Jul 06, 2022	XX9278 RETURN ZORO TOOLS INC 855-2899676 IL 94453859 218140	54.19

Bank Activity Checks – July 2022



All electronic debits shown on statement made with debit card