

Trails For All (TfA) Board Meeting Minutes
February 14, 2023, 5:30 pm via Zoom
Approved: March 14, 2023

a) Board Members Present

Janet Smith (JS) Chuck Ziehr (CZ) Herb Kober (HK) Andrew Todd (AT)
Sally Strom (SS)

b) Board Members Absent

Karen Foley (KF) Paul Parsons (PP)

c) Other Present

Rob Bidner (RB), Kate Vickery (KV), Deb Adams (DA)

Secretary's Note: The meeting was chaired by JS, Vice President, while PP, President, is on sabbatical. Deb Adams gave the sad news that Clint Smith had died this past Saturday.

Consent Agenda:

1. Approval of January 2023 Minutes (CZ)
2. Approval of January 2023 Treasurer's Reports (HK)

HK moved and CZ seconded that the consent agenda be approved; it passed unanimously.

Reports, Discussion, Decisions:

1. Spirit Campaign
JS, HK, and KF attended the check presentation event. TfA received \$5,710.71 direct and \$6,683.37 total donation. We had 49 donors. JS will divide the list of donors among the board members to send thank you notes. DA suggested that the new TfA brochure (funded by the tourism board) be included with the thank you note. The Spirit Campaign event there was discussion among the non-profits about finding volunteers, grant writing, board development, and bookkeeping. HK volunteered to do a basic accounting principles workshop which will be coordinated by Gary Taylor.
2. 4H Trail Maintenance Day
SS has recently volunteers with the Custer County 4H in order to get to know local kids and their families. Community service is required to 4Hers. SS suggested to the 4H leader, Brianna Everett, that they plan a trail maintenance day for May 13. CZ is providing information to SS about possible trail maintenance ideas and USFS requirements for volunteers under 18 years of age; he will check with Jeff Outhier about how young volunteers can be. CZ made and HK seconded a motion to continue to explore a joint TfA and 4H trail maintenance workday.
3. Promoting trail maintenance to attract visiting youth
DA suggested exploring ways to use trail maintenance opportunities to attract younger people to visit the Wet Mountain Valley. KV thought there might be possibilities to link volunteer tourism with a star party and/or a guided bike tour; this could include recommended lodging or camping. AT noted that the 14ers already attract a

lot of millennials; he suggested a both at trailheads or parking lots to promote trail maintenance a further recreational opportunities in the area. CZ suggested an outreach to younger folks might be made through Sky Ranch and the Rainbow Lutheran Camp. RB recommended TfA information at trailhead kiosks. AT said that ultra races have a service component; he will contact race organizers. KV suggested we contact Tom Dimler about how to reach the 14er community. DA noted that the tourism board has 7,000 on a subscriber list; she suggested that trail maintenance opportunities could be included in their twice monthly emails during the summer. JS thought there might be opportunities with the Boy Scout camp near San Isabel. AT recommended that our summer maintenance schedule be developed sooner and widely distributed.

4. CPR/wilderness first aid training

SS will post a spreadsheet of training options. AT recommended an inventory of what is in our first aid kits and that a Garmin In-Reach be taken on each workday for emergency communication and perhaps walkie-talkies for group communication. SS will send a list of TfA volunteers to SS; she will follow-up with Steph at CC Public Health.

5. Winter work

Check with Jeff about trail maintenance recommendation. AT suggested a grant for funding signage. He thought there might be opportunities through Athletic Brewing.

6. Stickers

KF has ordered the stickers.

7. S.E.E.K. update

HK talked with Taurin Jones-Dimler and suggested a coffee meeting; he will set up a meeting with Taurin, Tom, JS, SS, and HK.

8. Chainsaw training

AT is going in April. RB will explore going, too.

9. Board Elections

It was suggested that we should update the By-Laws to specify a board member can be re-elected in the future after her/his terms have expired and how long they would have to stay off the board before re-election. We should specify that elections always be held in April (or some specified month).

10. Merchandise

KV will work with Tom Dimler to ensure that sufficient TfA merchandise is in stock at All the Range.

Next Meeting: The next board meeting will be Tuesday, March 14, 2023 at 5:30 pm MT.

Adjournment: JS adjourned the meeting at 7:10 pm.

Minutes prepared by:  Chuck Ziehr, Secretary, Trails for All Board of Directors

Treasurer's Report, January 2023

Dear Board,

January expenses were limited to postage for two hiking guides sold online, and income was a CAF contribution.

Account Summary

Date	Description	Amount
12/31/2022	Beginning Balance	\$17,943.35
	1 Credit(s) This Period	\$12.60
	1 Debit(s) This Period	\$7.80
01/31/2023	Ending Balance	\$17,948.15

Attached for your review are the following documents:

- TFA 2023 Budget Summary
- TFA January 2023 Balance Sheet
- TFA January 2023 P/L Statement
- TFA January 2023 Bank Statement

Please let me know if you have any questions or comments.

Regards,

Herb Kober

Treasurer, Trails For All

2023 Budget Status

The dollar amounts shown for 2023 actual are accurate relative to our books.

Trails For All				
<i>Approved Budget - 2023 (updated 2/10/23)</i>				
	12/31/2021			
Account Description	2021 Actual	2022 Actual	2023 Budget	2023 Actual
Direct Public Support - Individual Contributions	465.00	600.00	700.00	
Direct Public Support - Corporate Contributions	462.14	352.19	250.00	12.60
Direct Public Support - Spirit Campaign	5,032.24	5,215.86	5,000.00	
Direct Public Support - Event Generated				
Product Sales	7,157.26	2,739.00	3,000.00	
Grants	7,500.00	7,500.00	3,849.90	
Total Income	20,616.64	16,417.05	12,799.90	12.60
Bank Service Charge	(24.00)			
Insurance	(1,573.00)	(1,907.00)	(2,000.00)	
Event/Outreach		(300.00)	(400.00)	
Grant Support/Matching			(500.00)	
Equipment		(216.32)	(500.00)	
Operating Supplies			(100.00)	
Training/Tuition/Event Registration	(135.00)		(300.00)	
Travel Expenses			(250.00)	
SEEK Support		(3,650.10)	(3,849.90)	
Trail development expense			(1,500.00)	
Web Hosting Fee	(156.00)			
Web Registration	(23.98)	(103.92)	(25.00)	
Web Development/Maintenance	(1,200.00)	(1,200.00)	(1,200.00)	
Mailchimp			(180.00)	
State Fees	(20.00)	(20.00)	(20.00)	
PO Box Rental/Postage	(98.51)	(93.01)	(90.00)	(7.80)
Printing/Shirts/Collateral	(3,923.07)	(3,979.20)	(2,000.00)	
Advertising	(400.00)	(300.00)	(300.00)	
Total Expenses	(7,553.56)	(11,769.55)	(13,214.90)	(7.80)
Net Cash	13,063.08	4,647.50	(415.00)	4.80
	Actual net YTD 2021	Actual net YTD 2022	Projected net EOY 2022	Actual net YTD 2022

Unpaid Invoices

	Not Yet Overdue	Number of Days Overdue				Total Unpaid
		30 or Less	31 to 60	61 to 90	91 or More	
All the Range	\$1,381.00 3 invoices					\$1,381.00 0.00 overdue
Total Unpaid	\$1,381.00 3 invoices	\$0.00 0 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$1,381.00 0.00 overdue



Trails for All Balance Sheet

Trails For All

As of Jan 31, 2023



ACCOUNTS	Jan 31, 2023
Assets	
Total Cash and Bank	\$17,948.15
Total Other Current Assets	\$0.00
Total Long-term Assets	\$0.00
Total Assets	\$17,948.15
Liabilities	
Total Current Liabilities	\$0.00
Total Long-term Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Total Other Equity	\$0.00
Total Retained Earnings	\$17,948.15
Total Equity	\$17,948.15



Trails for All Profit and Loss



Trails For All

Date Range: Jan 01, 2023 to Jan 31, 2023

ACCOUNTS	Jan 01, 2023 to Jan 31, 2023
Income	
Direct Public Support – Corporate Contributions	\$12.60
Total Income	\$12.60
Total Cost of Goods Sold	
	\$0.00
Gross Profit	\$12.60
As a percentage of Total Income	100.00%
Operating Expenses	
Postage & Delivery	\$7.80
Total Operating Expenses	\$7.80
Net Profit	\$4.80
As a percentage of Total Income	38.10%



PO Box 2850
Edmond, OK 73083

RETURN SERVICE REQUESTED

TRAILS FOR ALL
PO BOX 1063
WESTCLIFFE CO 81252-1063

Statement Ending 01/31/2023

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Managing Your Accounts

- Address 8 Bassick Place
Westcliffe, CO 81252
- Branch Number 719-783-2030
- Customer Service 405-341-8222 or
1-866-262-2657
- Online kirkpatrickbank.com
- Telephone Banking 405-341-3330 or
1-866-652-2657

Summary of Accounts

Account Type	Account Number	Ending Balance
SIMPLY FREE BUSINESS CHECKING	XXXXXXXXX2900	\$17,948.15

SIMPLY FREE BUSINESS CHECKING-XXXXXXXXX2900

Account Summary

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*PLEASE EXAMINE STATEMENT AT ONCE. IF NO ERROR IS REPORTED WITHIN 30 DAYS, THE ACCOUNT WILL BE CONSIDERED CORRECT.
*IN CASE OF ERRORS OR QUESTIONS CONCERNING ELECTRONIC TRANSACTIONS, PLEASE TELEPHONE OR WRITE US AT THE ABOVE ADDRESS.

Other Credits

Date	Description	Amount
01/10/2023	MOBILE DEPOSIT	\$12.60

Electronic Debits

Date	Description	Amount
01/24/2023	XX9278 PURCHASE* USPS PO 07954007 WESTCLIFFE CO 40076997 218591	\$7.80

Daily Balances

Date	Amount	Date	Amount
01/10/2023	\$17,955.95	01/24/2023	\$17,948.15

Overdraft and Returned Item Fees

	Total for this period	Total year-to-date	Previous year-to-date
Total Overdraft Fees	\$0.00	\$0.00	\$0.00
Total Returned Item Fees	\$0.00	\$0.00	\$0.00