

Trails For All (TfA) Board Meeting Minutes
September 13, 2022, 5:30 pm
Approved by Board, October 12, 2022

a) Board Members Present

Janet Smith (JS)	Chuck Ziehr (CZ)	Herb Kober (HK)	Karen Foley (KF)
Andrew Todd (AT)	Sally Strom (SS)	Paul Parsons (PP)	

b) Others Present

Rob Bidner	Bill Keene	Doris Keene	Kate Vickery
Mark Dembosky			

Consent Agenda:

1. Approval of July 2022 Minutes (Chuck) – Report item 4 was revised.
2. Approval of August 2022 Treasurer’s Report (Herb)

JS moved and AT seconded that the consent agenda (as revised) be approved; it passed unanimously.

Reports, Discussion, Decisions:

1. Merchandise – Kate Vickery reported that the volunteer shirts were in and the invoice has been paid. Trails for All shirts and carrying bags (19) were in stock at All the Range. She noted that the Tourism Board and All the Range were interested in TfA stickers.
2. Trail Maintenance – CZ reported that the last workday will be on Rudolph Mountain Trail on Sept. 24. It was recommended that a season-end report be submitted to the Wet Mountain Tribune and KLZR including an assessment of the work by Jeff Outhier and/or Jess Franta; CZ will write the report.
3. S.E.E.K. – SS reported that the last two hikes seemed fairly successful and noted that there might be a final hike in October. She thought there would be opportunities for re-structuring the experience for next year.
4. TfA as a non-profit endorsing a for-profit entity – KF talked with staff at Colorado Open Lands who have worked with several for-profits but all had sponsored COL in the past. HK said the key element is that there must be a “mutual benefit” to both the non-profit and the for-profit, which is present in our relationship with All the Range, but we lack a written agreement. JS will contact attorneys Greg Powell and Allen Beasley who have worked with Colorado Open Lands or San Isabel Land Protection Trust. HK found an online legal service that caters to non-profits starting at about \$60 for advice. JS will contact the Colorado Secretary of State. HK recommended that we resolve this issue by the end of the year. PP suggested that we investigate these various information sources and make a decision next month.
5. GOCO or Other Grant Applications – the board expressed interest in a future grant application to address a significant trail maintenance project. AT noted that Rainbow Trail needed improvement to alleviate dangerous conditions between Macey Lakes and South Colony. CZ noted that he had received an email from Neal Lurie suggesting that we might want to submit an application to Volunteers for Outdoor Colorado; he will forward the email to the board. KF noted that Mile High Youth Corps was interested in a possible project with TfA.



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6. Google Workspace/Google Docs – KF stated that the TfA Google Workspace is now available for use and will be free. It will provide for new TfA email addresses for the organization and the board as well as a workspace for a calendar and accessing the TfA Google Docs. A decision needs to be made as to when to transition from our existing email address.
 7. Valley Strong Dinner – It is September 14. We have 23 people at Tables 151-153 near the pocket park; potluck, no alcohol. Opens at 4:00 p.m., dinner begins at 5:30 p.m.
 8. Thanksgiving and Celebration of Volunteers – This event will be Saturday, October 29 at All Aboard Westcliffe from 1:00-3:00 p.m. All trail maintenance volunteers and donors to TfA will be invited. It will be potluck provided by the Board to include chili, salad, crackers and/or cornbread, and dessert. A program following the meal will feature JS as master of ceremonies, HK with comments about donors, CZ with comments about volunteers. We should have several simple door prizes and a couple of bigger ones. Seating capacity is about 100. Invitations should be emailed by Sept. 29 and RSVP by mid-Oct.
 9. Paul Parson's Sabbatical as TfA President –as approved last month, PP will have a sabbatical from the duties of TfA President from October 1, 2022 to March 31, 2023. PP elaborated more about his need for this sabbatical and how he would relate to TfA during this time. He noted his need to rest and re-set from his five areas of significant service including TfA. He wants to be included in emails and hopes to interact personally with board members on an individual basis.

Next Meeting: Tuesday, October 11, 2022 at 5:30 pm MT in-person at COL conference room and via Zoom.

Adjournment: PP adjourned the meeting at 7:00 pm.

Minutes prepared by:

Chuck Ziehr, Secretary, Trails for All Board of Directors

TREASURER'S REPORT, AUGUST 2022

Dear Board,

August expenses included three payments for insurance totaling \$1907.00 and our annual underwriting fee for KLZR. Income included a check from Charities Aid Foundation of America, and payment from All the Range for two invoices .

Account Summary

Date	Description	Amount
07/30/2022	Beginning Balance	\$22,495.97
	2 Credit(s) This Period	\$1,168.40
	4 Debit(s) This Period	\$2,207.00
08/31/2022	Ending Balance	\$21,457.37

Attached for your review are the following documents;

- TFA 2022 Budget Summary
- TFA August 2022 Balance Sheet
- TFA August 2022 P/L Statement
- TFA August 2022 Bank Statement

Please let me know if you have any questions or comments.

Regards,

Herb Kober

Treasurer, Trails For All

2022 Budget Status

The dollar amounts shown for 2022 actual are accurate relative to our books.

Trails For All

Budget - 2022 (updated 9/09/22)

	12/31/2020	12/31/2021		
Account Description	2020 Actual	2021 Actual	2022 Budget	2022 Actual
Direct Public Support - Individual Contributions	973.00	465.00	500.00	500.00
Direct Public Support - Corporate Contributions	1,070.23	462.14	500.00	301.37
Direct Public Support - Spirit Campaign	4,905.16	5,032.24	5,215.86	5,215.86
Direct Public Support - Event Generated				
Product Sales	804.22	7,157.26	8,500.00	1,285.00
Grants	7,500.00	7,500.00	7,500.00	7,500.00
Total Income	15,252.61	20,616.64	22,215.86	14,802.23
Bank Service Charge	(55.37)	(24.00)	-	
Insurance	(1,512.00)	(1,573.00)	(1,600.00)	(1,907.00)
Event/Outreach	(79.00)		(300.00)	
Grant Support/Matching			(500.00)	
Equipment			(500.00)	
Operating Supplies	(40.70)		(100.00)	
Training/Tuition/Event Registration		(135.00)	(300.00)	
Travel Expenses			-	
SEEK Support	(7,500.00)		(7,500.00)	
Trail development expense			(2,000.00)	
Web Hosting Fee	(156.00)	(156.00)	-	
Web Registration		(23.98)	(25.00)	
Web Development/Maintenance		(1,200.00)	(1,200.00)	
Mailchimp/Flippcause			(180.00)	
State Fees	(20.00)	(20.00)	(20.00)	(20.00)
PO Box Rental/Postage		(98.51)	(74.00)	(76.72)
Printing/Shirts/Collateral	(1,461.65)	(3,923.07)	(5,200.00)	(2,285.81)
Advertising		(400.00)	(400.00)	(300.00)
Total Expenses	(10,834.72)	(7,553.56)	(19,899.00)	(4,592.53)
Net Cash	4,417.89	13,063.08	2,316.86	10,209.70
		Actual net YTD 2021	Projected net EOY 2022	Actual net YTD 2022

Unpaid Invoices

Number of Days Overdue

	Not Yet Overdue	30 or Less	31 to 60	61 to 90	91 or More	Total Unpaid
All the Range	\$1,000.00 1 invoice					\$1,000.00 0.00 overdue
Total Unpaid	\$1,000.00 1 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$0.00 0 invoice	\$1,000.00 0.00 overdue



Trails for All Balance Sheet

Trails For All

As of Aug 31, 2022



ACCOUNTS	Aug 31, 2022
Assets	
Total Cash and Bank	\$21,457.37
Total Other Current Assets	\$0.00
Total Long-term Assets	\$0.00
Total Assets	\$21,457.37
Liabilities	
Total Current Liabilities	\$0.00
Total Long-term Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Total Other Equity	\$0.00
Total Retained Earnings	\$21,457.37
Total Equity	\$21,457.37



Trails for All
Profit and Loss
Trails For All



Date Range: Aug 01, 2022 to Aug 31, 2022

ACCOUNTS	Aug 01, 2022 to Aug 31, 2022
Income	
Direct Public Support – Corporate Contributions	\$8.40
Sales	\$1,160.00
Total Income	\$1,168.40
Total Cost of Goods Sold	
	\$0.00
Gross Profit	
As a percentage of Total Income	\$1,168.40 100.00%
Operating Expenses	
Advertising	\$300.00
Insurance	\$1,907.00
Total Operating Expenses	\$2,207.00
Net Profit	
As a percentage of Total Income	-\$1,038.60 -88.89%








PO Box 2850
Edmond, OK 73083

RETURN SERVICE REQUESTED

TRAILS FOR ALL
PO BOX 1063
WESTCLIFFE CO 81252-1063

Managing Your Accounts

	Address	8 Bassick Place Westcliffe, CO 81252
	Branch Number	719-783-2030
	Customer Service	405-341-8222 or 1-866-262-2657
	Online	kirkpatrickbank.com
	Telephone Banking	405-341-3330 or 1-866-652-2657

Summary of Accounts

Account Type	Account Number	Ending Balance
SIMPLY FREE BUSINESS CHECKING	XXXXXXXX2900	\$21,457.37

SIMPLY FREE BUSINESS CHECKING-XXXXXXXX2900

Account Summary

Date	Description	Amount
07/30/2022	Beginning Balance	\$22,495.97
	2 Credit(s) This Period	\$1,168.40
	4 Debit(s) This Period	\$2,207.00
08/31/2022	Ending Balance	\$21,457.37

*PLEASE EXAMINE STATEMENT AT ONCE. IF NO ERROR IS REPORTED WITHIN 30 DAYS, THE ACCOUNT WILL BE CONSIDERED CORRECT. *IN CASE OF ERRORS OR QUESTIONS CONCERNING ELECTRONIC TRANSACTIONS, PLEASE TELEPHONE OR WRITE US AT THE ABOVE ADDRESS.

Deposits

Date	Description	Amount
08/30/2022	REGULAR DEPOSIT	\$1,160.00

Other Credits

Date	Description	Amount
08/10/2022	MOBILE DEPOSIT	\$8.40

Electronic Debits

Date	Description	Amount
08/08/2022	XX9278 PURCHASE ALLIANCE MEMBER 831-4590980 CA 13400557 534613	\$60.00
08/24/2022	XX9278 PURCHASE ALLIANCE MEMBER 831-4590980 CA 10300741 899287	\$1,000.00
08/25/2022	XX9278 PURCHASE GREATAMERICAN 8008474357 OH 75732345 411993	\$847.00

Checks Cleared

Check Nbr	Date	Amount
1006	08/01/2022	\$300.00

* Indicates skipped check number

Daily Balances

Date	Amount	Date	Amount	Date	Amount
08/01/2022	\$22,195.97	08/08/2022	\$22,135.97	08/10/2022	\$22,144.37



Bank Activity Receipts – August 2022

KIRKPATRICK BANK **DEPOSIT** VERBODEN TOEGANG 06-11-2006
 CHECK ONE
 8/30/22 Today's Date CHECKING SAVINGS MONEY MARKET
 Trails for All Customer Name (Please Print)
 Address X
 Sign Here (If cash is received from this deposit)
 DEPOSIT
 CASH ▶
 CHECK ▶ 1160.00
 TOTAL FROM OTHER SIDE ▶
 SUBTOTAL ▶
 CASH BACK ▶
 \$ 1160.00
 011 2037012900
 ⑆54 10 2000 21⑆ 2037012900 ⑆ 011

Aug 10, 2022 MOBILE DEPOSIT 8.40

Bank Activity Checks – August 2022

TRAILS FOR ALL 1006
 99-148/1030
 2/19/22 DATE
 Pay to the Order of KLZR \$300.00
 Three Hundred and No/100 Dollars
 KIRKPATRICK BANK
 P.O. BOX 2850, EDMOND, OK 73063
 (405) 341-2022
 www.kirkpatrickbank.com
 For Trails for All Underwriting
 ⑆103001469⑆ 1006 2037012900 ⑆

Aug 25, 2022	XX9278 PURCHASE GREATAMERICAN 8008474357 OH 75732345 411993	847.00
Aug 24, 2022	XX9278 PURCHASE ALLIANCE MEMBER 831-4590980 CA 10300741 899287	1,000.00
Aug 08, 2022	XX9278 PURCHASE ALLIANCE MEMBER 831-4590980 CA 13400557 534613	60.00

All electronic debits shown on statement made with debit card